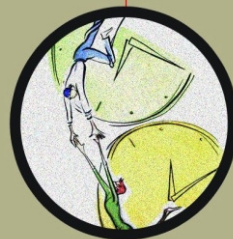Customization

User Friendliness
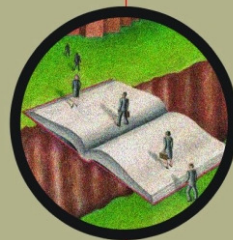
Ease of use
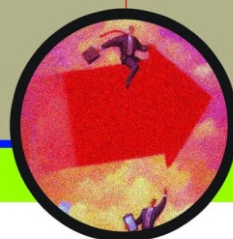
What makes
FOCUS 6.0
the Perfect Business
Accounting Solution
for YOU

Flexibility

Training & Support

Speed of Operation

Here are the different modules you can choose from

Fixed Assets
- Transfers and disposal of asset usage record
- Multiple depreciation methods

Manufacturing
- BOM setup
- Issues to and receipts from production
- Job-work issues and receipts
- Assembly and sub-assembly classification
- Production forecasting, Work in progress
- Production costing & variance analysis

Inventory and Order Management
- Stock ledger
- Stocks movement report & valuation
- Ageing of inventory
- Bin-wise inventory report
- Batch-wise stock analysis
- Sales and purchase order reports
- ABC analysis of fast and slow moving items

Financial Accounting
- General ledger
- Receivables and Payables
- Sales & purchases reports and analysis
- Final accounts
- Cash and fund flows statement
- Bank reconciliation statement
- Balance Sheet

Point of Sale
- Full-fledged Point of Sale with barcode scanning and printing
- Customer loyalty points tracking

Payroll-Salary Advice
- Advance summary and register
- Payroll integration with time and attendance machine

Internet-based Synchronization
Do you have offices which are in distant geographical locations? You can share the data from all these offices to a central location, using the Internet as the medium

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Yashwant
Managing Director, Mahaveer Motors, Hyderabad.

" With *Focus,* I know where my money comes from and where it goes in a very simple way. This versatile package helped me manage my company when it had a turnover of Rs 40 lakh and today when it has grown to Rs 100 crore with equal ease. We use *Focus* for managing diverse businesses like managing a Finance Company, used cars and Mercedes/Skoda dealerships. „

Rajiv Parekh
Managing Director, Jayant Color Chemicals Pvt Ltd. Mumbai.

" I've been using *Focus* for the past two years. The user-friendly 'Report Designer' feature makes the task of generating or altering reports for my 10-crore company seem simple. Other vital aspects are data stability and the excellent after-sales support which is very rare in software industry nowadays. „
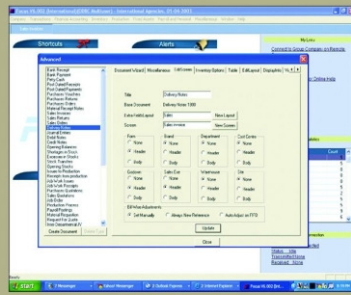
Navin Singh
Chief Financial Officer, Cheminova India Ltd. Mumbai.

" Being a Multinational, we are always demanding and are happy to say that *Focus* has lived to our expectations. Having installed it in twenty five branches across the country, *Focus* integrates seamlessly with the ERP application at our Head Office. The integration between inventory, payables, accounting and sales is what is important to us. *Focus* been very stable in performing these functions and has been reliable till date. „

Madhusudan
Senior Manager, Accounts, Institute of Chartered Financial Analysts of India (ICFAI), Hyderabad.

" We have installed *Focus* at 46 locations and are very happy with its robust performance. It has helped in streamlining our processes and the customization features are very effective and useful. Since we have nation-wide presence, the application allows updating data from each branch in real-time. With *Focus*, we found our advantage in the increased functionality and the short learning curve to be able to get a product like this up and running. „

The Power of Flexibility

Your processes and systems are unique, so why get an application which demands that you change your systems? *Focus* can adapt and stretch to meet all your needs, and can be customized to an incredible extent.
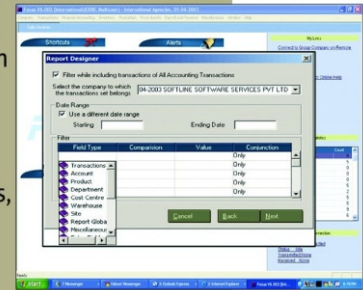
Customizable Interface: With our powerful 'Voucher Wizard', you can customize all the data entry screens in the application to suit your requirements. Not only can you customize columns of data using mathematical formulae, you can also add additional screens whenever you want.

Share data across documents: Linking documents together enables you to relate the entries in one document with another for more effective reporting. For example, sales orders are linked to sales invoices, material receipt notes to purchase vouchers and so on...

Harness the power of flexible reports: Using our rich set of pre-built reports, you can create reports that give you the vital information you need to track your business. All these reports can be represented either by figures and tables or by graphs.

Flawless Compatibility: Using the XML data format, importing and exporting data to other applications is simple.

Point of Sales: Our powerful Point of Sale system enables you to generate, scan and print barcodes, and the data is updated real-time to the central database system.

Transactions in multiple currencies: *Focus 6.0* supports transactions in multiple currencies with user-definable exchange rates. Reports can be generated in all currencies.

Over 10 years of Insight into the World of Finance

With more than 10 years of experience in developing comprehensive solutions, *Focus* has been providing answers to business questions for small and mid-sized organizations across the world. More than 15,000 corporations all over the world have chosen *Focus* as the exclusive tool to manage their businesses.

Why is *Focus 6.0* the **complete** software package for **your** financial ecosystem?

Focus 6.0 provides unquestionable value compared to the other plain accounting software packages. It seamlessly integrates your Financial Accounting, General Ledger, Receivables and Payables with Inventory, Manufacturing and Payroll by combining **operational speed** with **flexibility** and **user-friendliness** like no other business solution does.

A large number of organizations across the world recognize *Focus 6.0* as the perfect accounting solution for their business, as they appreciate the **swift ROI**, **easier management processes** and **unbeatable performance** they get.

4 reasons why *Focus* is the complete financial management solution for enterprises

➲ **Anytime, Anywhere Access**: *Focus 6.0* can be placed on a remote server and can be accessed over the Internet by using any web browser, with all up-to-date transactions and reports.

➲ **Peace of Mind**: Incremental backups can be updated from remote locations at any pre-specified frequency.

➲ **Infinite Scalability**: It's possible to maintain the accounts of any number of companies with all your reports consolidated and compared across any number of years and subsidiaries.

➲ **Reducing unnecessary workloads**: Saving time and loads of paper work is one of the most practical reasons why people use *Focus.* For example, invoices from one party are automatically converted into purchase vouchers on reciept by another party.

7Unique Benefits

Customizable Security Permissions: Configure groups of people, and decide which sections of information they can access, and how.

Quick Implementation Initiation: Use our comprehensive set of predefined templates for various businesses and get your package up and running within minutes.

Accurate Budget Control: Implement and monitor budgets for your expenses and cost-centers – not only do you get budgetary variance reports at any time, you can also predict your financial condition for the near future.

Ratio Analysis: Compute your own ratios and get comprehensive reports on them at any time.

Flexible Year-End Operations: Track your data on any number of accounting years simultaneously in *Focus 6.0* and your closing balances get updated to the next year automatically whenever accounts are closed.

Sales Schemes: Use *Focus 6.0* to implement the various sales promotion schemes and invoicing.

Other Vital Features: Try the range of other essential functionalities like Hire Purchase and Real Estate Management. All the three functions Excise, VAT and Sales Tax are handled together.

The Complete Business Accounting Solution

FOCUS 6.0